

Form ADV Part 2 – Disclosure Brochure

Effective: March 2, 2017

This Form ADV2A ("Disclosure Brochure") provides information about the qualifications and business practices of RightPath Investment & Financial Planning, Inc. ("RightPath" or the "Advisor"). If you have any questions about the contents of this Disclosure Brochure, please contact us at (970) 668-5525.

RightPath is a registered investment advisor located in the State of Colorado. The information in this Disclosure Brochure has not been approved or verified by the U.S. Securities and Exchange Commission ("SEC") or by any state securities authority. Registration of an investment advisor does not imply any specific level of skill or training. This Disclosure Brochure provides information to assist you in determining whether to retain the Advisor.

Additional information about RightPath and its advisory persons are available on the SEC's website at <u>www.adviserinfo.sec.gov</u> by searching with our firm name or our CRD# 129508.

Item 2 - Material Changes

Form ADV 2 is divided into two parts, *Part 2A* and *Part 2B*. *Part 2A* (the "Disclosure Brochure") provides information about a variety of topics relating to an advisor's business practices and conflicts of interest. *Part 2B* (the "Brochure Supplement") requires an advisor to provide information about certain advisory personnel.

RightPath believes that communication and transparency are the foundation of our relationship and continually strive to provide you with the complete and accurate information at all times. We encourage all current and prospective investors to read this Disclosure Brochure and discuss any questions you may have with us. And of course, we always welcome your feedback.

Material Changes

There have been no material changes since the last filing and distribution of the Disclosure Brochure.

Future Changes

From time to time, we may amend this Disclosure Brochure to reflect changes in our business practices, changes in regulations and routine annual updates as required by the securities regulators. This complete Disclosure Brochure or this summary of Material Changes shall be provided to each Client annually or if a material change is made.

At any time, you may view the current Disclosure Brochure on-line at the SEC's Investment Adviser Public Disclosure website at <u>http://adviserinfo.sec.gov</u> by searching with our firm name or our CRD# 129508. You may also request a copy of this Disclosure Brochure at any time, by contacting us at (970) 668-5525.

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Item 4 – Advisory Services

A. Firm Information

RightPath Investment & Financial Planning, Inc. ("RightPath" or the "Advisor") is a registered investment advisor located in the State of Colorado, which was organized as a corporation in Colorado in December 2003.

RightPath provides modular and integrated financial planning; wealth management and investment advisory services to individual and family clients, as well as trusts, endowments, qualified retirement plan sponsors, and business entities (each a "Client"). While investment advisory services are generally provided "in-house", we utilize a multi-disciplinary team approach to addressing Clients' wealth management needs. With the consent of our Clients, we often consult with our Clients' existing professional advisors as planning recommendations are formulated and/or implemented. Where the Client has no such existing relationship, we will make an appropriate referral.

Our **strategic asset allocation** investment strategy is based upon leading academic research, prudent investor laws and the results of our own analysis. We believe our Clients are best served, in the context of balanced investment portfolios, by tilting their portfolios toward small capitalization and value stocks, using broad diversification. This often permits a lowering of the Client's overall allocation to equities, should the Client so choose, which in turn increases the allocation of a Client's portfolio toward short and intermediate term fixed income investments of generally high quality. RightPath generally recommends low-cost mutual funds with low annual expense ratios and low internal transaction costs.

We actively seek to avoid, or at least minimize, conflicts of interest, which may exist between our firm and our Clients. We sell no products. We accept no commissions. However, all investment advisory firms will likely possess some unavoidable conflicts of interest. In those instances, when conflicts of interest arise, RightPath has adopted policies, which seek to keep our Clients' best interests paramount at all times. This brochure explores in further detail how we act to keep our Clients' best interests first at all times during the course of relationship with our Clients. More information regarding our firm is found in the pages that follow.

B. Advisory Services Offered

<u>Financial Planning Services</u> – RightPath provides integrated financial planning and consulting services. A financial plan may include a review of a Client's net worth (including assets and liabilities), objectives, risk tolerance, risk capacity, cash flow and expenses, income tax analysis, review and analysis of fringe benefits, retirement forecast and probability analysis, educational funding analysis, estate planning analysis and risk management review. RightPath's approach to providing this service starts with gathering the Client's current financial and subjective information. RightPath assesses the Client's goals, objectives, time horizon, and risk tolerance to compare where the Client is today in relation to the attainment of their stated goals. A financial plan thereafter is prepared to discuss the Client's situation, along with various alternatives for consideration. At the end of the processes, the Client will receive education about the alternatives recommended.

<u>Ongoing Investment Advisory Services</u> – RightPath provides continuous and regular supervision of Client investment portfolios. RightPath has developed a Client service model that includes discovery, implementation and monitoring components.

• *Client Discovery* – Upon entering into an engagement agreement, RightPath will begin a process of Client discovery. RightPath seeks to uncover a Client's investment objectives, their tolerance and capacity for

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risk, as well as other issues. RightPath will also collect information concerning the Client's financial status, and assets, among other things.

- *Investment Policy Statement* Based on the information provided by the Client, RightPath will often furnish the Client with an "Investment Policy Statement" and/or Client Profile as necessary, which summarizes the Client's current investment portfolio, investment goals and objectives, and risk tolerance level. Working with the Client, RightPath will craft an investment plan for the Client.
- *Manager Selection and Implementation* Upon completion of this investment profile information RightPath will implement an investment plan for the Client and select an investment portfolio. RightPath will typically invest Client assets with third-party managers. These managers, depending on a variety of factors, may invest Client assets in stocks, bonds, options, mutual funds, or any other marketable security as deemed appropriate by the chosen manager.
- *Investment Monitoring and Maintenance* RightPath will continuously monitor investment portfolios to ensure that the portfolio meets the Client's goals and objectives as well as appropriate benchmarks.

It is the Client's responsibility to notify RightPath promptly of any change to the information provided by the Client, including any change to any investment objectives, risk tolerance, investment time horizon, and any investment policies, guidelines or reasonable restrictions. RightPath will honor Client restrictions, unless those restrictions impair RightPath's ability to manage Client assets.

Accounts are typically managed on a non-discretionary basis.

In performing its services, RightPath entrusts that the Client will provide accurate information and RightPath will not be obligated to verify any information received from the Client or from the Client's other professionals. If requested by the Client, RightPath may recommend the services of other professionals for purposes of implementing the plan. The Client is under no obligation to engage the services of any such recommended professional[s]. The Client retains absolute discretion over all implementation decisions and is free to accept or reject any recommendation from RightPath. Moreover, Clients are advised that it remains their responsibility to promptly notify RightPath if there is ever any change in their financial situation during the financial planning process.

<u>Planner Availability</u> – Throughout the period of any Ongoing Investment Management Services Agreement RightPath will be available to Clients for relatively short telephone, in-person and email consultations on various financial planning and wealth management matters, including, but not necessarily limited to:

- Clarifying Values & Goals
- Transition Planning
- Budgeting
- Purchase or Sale of a Home
- Small Business Planning
- Education funding
- Marriage
- Loss of a Spouse through Death or Divorce
- Care of an Aging Parent
- Retirement Planning and Rollovers
- Withdrawal Strategies

- Estate, Trust and Legacy Planning
- Trust Administration
- Inheritance
- Income Tax Planning
- Insurance (including health, disability, life insurance and long term care)
- Corporate Executive Services (stock options, restricted stock and concentrated
- positions)
- Private Banking
- Charitable Giving
- Wealth Counseling

The purpose of such consultations is to provide the Client with general advice and consultation and to explore whether more in depth analysis of any such issues is advisable. (Any legal or tax advice rendered in connection with such consultations will of necessity be general in nature and incidental to the Client's financial plan. In the event more specific advice is needed, Client will be referred to an attorney or CPA as appropriate.)

Unless otherwise agreed, the Client will be responsible for following up or implementing any solutions. RightPath may agree to provide any additional services upon specific request either at the Advisor's hourly rate or on a per project basis, disclosed in more detail in the Financial Planning Services section of this document. The hourly rate would be agreed to at the time of the request for additional services and will be dependent upon the nature and complexity of the services desired. RightPath will not engage in services resulting in additional fees without the expressed authorization of the Client and the scope of any additional services in connection with such matters will be determined at the time of such authorization.

<u>Wealth Management Services</u> – Many Clients benefit from ongoing planning due to the inevitable changes in the circumstances of their lives. Whether it be a change in marital status, the death of a loved one, a job change or disability, or perhaps even a financial windfall; RightPath can help plan for the financial impact of these changes. Wealth Management Services are generally not continuous; however, ongoing services may be available for an agreed upon retainer fee. Beyond RightPath's core planning and investment advice, the Advisor's Wealth Management Services offer solutions to Client's additional financial and personal needs.

While some of these services are provided "in house", RightPath's strength is in providing these services as a facilitator via alliances with what we feel are the best available outside resources and integrating them into a seamless package. Utilizing a disciplined approach (attending meetings, advocating for Clients, and reviewing documents), we ensure that the philosophy, general approach and quality of work from outside providers are consonant with the needs of the client. By using this approach, RightPath acts as a relationship manager and single point of contact for the Client, pulling together information and recommendations and presenting them to the Client in an integrated, action-oriented manner. Fees for Wealth Management Services may be charged on either a project-oriented basis, by the hour or by quarterly or annual fees, depending on the requirements and needs of the Clients.

Wealth Management services may be terminated upon receipt of written notice by either party. If the termination occurs prior to the end of a calendar quarter, the Client will only be invoiced for services up until termination.

<u>Managed Accounts Programs</u> – For certain investment disciplines or Client needs, RightPath may recommend to Clients that all or a portion of their portfolio be implemented by utilizing one or more unaffiliated money managers participating in a managed accounts program where various investment managers and strategies may be accessed (the "Program Sponsor"). The Client will then enter into a program and investment advisory

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agreement with the Program Sponsor and the participating money manager[s]. RightPath will serve as the Client's primary relationship manager and advise the Client in establishing investment objectives for the account[s], the selection of the money manager[s], and defining any restrictions on the account[s]. RightPath will continue to provide oversight of the Client account[s] and ongoing monitoring of the activities of the unaffiliated money managers and the platform.

In consideration for such services, the Program Sponsor will charge a program fee that includes the investment advisory fee of the money managers, the administration of the program and trading, clearance and settlement costs. The Program Sponsor will add RightPath's investment advisory fee and will deduct the overall fee from the Client's account[s], generally at the start of each calendar quarter. RightPath does not receive any compensation from these unaffiliated money managers or the Program Sponsor, other than RightPath's investment advisory fee (Please see Item 5.).

The Client, prior to entering into an agreement with a Program Sponsor, will be provided with the Program Sponsor's Form ADV Part 2A (or a brochure that makes the appropriate disclosures). In addition, RightPath and its Client will agree in writing that that selected Program Sponsor will manage the Client's account[s] on a discretionary basis.

<u>Business Retirement Plans</u> – RightPath will work with business Clients to develop, design and implement a retirement savings plan for its employees. RightPath provides objective financial advice to plan sponsors and senior management regarding issues involving benefit plan options, wealth accumulation strategies for employees and participant education. RightPath will evaluate a sponsor's current plan and recommend changes, if necessary. RightPath may also provide consulting regarding new plans for companies that have not previously offered retirement plan benefits.

<u>Foundation & Endowment Fiduciary Services</u> – RightPath provides fiduciary services to Foundations and Endowments in the following areas:

- A fiduciary review, in which the effectiveness of the investment committee is evaluated.
- Promotion of stewardship that showcases the fiduciary process to potential donors.
- Goal definition that integrates the relationship between endowment policy and the Investment Policy Statement ("IPS").
- Adoption of an appropriate spending rule and smoothing rule.
- Proper asset allocation, including:
 - Ascertaining risk tolerance,
 - Defining a time horizon,
 - Generating a modeled return,
 - Appropriate asset classes, and
 - Rebalancing guidelines.
- Assistance in defining the duties of all involved parties.
- Development of mission-driven or SRI options.

Prior to rendering investment management services, RightPath will ascertain, in conjunction with the Client, the Client's financial situation, risk tolerance, and investment objective[s].

C. Client Account Management

Prior to engaging RightPath to provide investment advisory services, the Client is required to enter into an investment management agreement with RightPath setting forth the terms and conditions of the engagement and the services to be provided.

These services will include:

- *Determining Portfolio Asset Allocation* RightPath will formulate a long-term asset allocation strategy that specifies the percentage of assets to be invested between equity, fixed-income securities, alternative assets and money market funds.
- Asset Allocation Recommendation RightPath will implement its recommended asset allocation via an
 asset allocation model based upon the Nobel Prize winning tenets of Modern Portfolio Theory. Generally,
 portfolio management is done on a non-discretionary basis. Discretionary services are also available.
 RightPath will use the services of a discount broker-dealer to provide account custodial services and to
 affect trades. See Item 8 below.
- Ongoing Investment Monitoring RightPath provides ongoing oversight of the Client's investment program. All investments are monitored for performance relative to certain benchmarks and RightPath expectations.

All portfolios are rebalanced as necessary upon RightPath review. More or less frequent rebalancing may be required depending on macroeconomic, market or sector factors.

D. Wrap Fee Programs

RightPath does not manage a wrap fee program.

E. Assets Under Management

As of December 31, 2016, RightPath manages approximately \$41,000,000 in assets, all of which are on a nondiscretionary basis. Clients may request current information at any time.

Item 5 – Fees and Compensation

The following paragraphs detail the fee structure and compensation methodology for investment management services. Each Client shall sign an investment management agreement that details the responsibilities of RightPath and the Client.

A. Fees for Advisory Services

<u>Ongoing Investment Advisory Services</u> – RightPath's fee for investment advisory services varies based on the amount of assets managed by RightPath. Typically, fees are a fixed percentage of the assets under management. This fee includes all investment recommendations and portfolio implementation, unless the client contract states otherwise. Fees for Investment Management Clients will generally adhere to the following maximum table.

Assets Under Management	Annual Fee (%)
First \$250,000	1.25%
Next \$750,000	0.75%
\$1,000,000 and over	0.50%

All securities held in a portfolio managed by RightPath will be independently valued by the Custodian. RightPath will not have the authority or responsibility to value portfolio securities.

RightPath, in its sole discretion, may waive its stated account minimum or charge a lesser management fee based upon certain criteria (i.e., anticipated future earning capacity, anticipated future additional assets, dollar amount of assets to be managed, related accounts, account composition, pre-existing client, account retention, *pro bono* activities, etc.).

<u>Managed Accounts Programs</u> - Fees for Clients participating in managed accounts program will include RightPath's investment advisory fee above plus the Program Fees.

<u>Hourly-Based Fee</u> – RightPath may render services on an hourly-fee basis. The fee for hourly services is up to \$200 per hour. Prior to engaging RightPath on an hourly basis, RightPath will provide an estimate of hours necessary to complete a project. Hourly fees are recorded during the project work and the Client will receive an invoice for the fee.

<u>Flat Fees</u> – RightPath may render services on flat-fee basis. The fee amount and billing arrangements will be determined in advance and agreed to in writing. The services to be provided will be agreed to by contract. The fee will cover all aspects of the project.

B. Fee Billing

<u>Asset-Based Fee</u> – Fees are a fixed percentage of assets under management based upon the account value on the last day of the prior quarter. Fees for investment management services vary depending on the amount of assets to be managed. Clients are invoiced quarterly in arrears for advisory services. For accounts opened during the quarter, fees will be prorated to cover only that period which the account was managed by RightPath.

Asset-based management fees will be calculated by the Advisor or is delegate and deducted from the Client's account[s] at the Custodian. RightPath shall send a quarterly invoice to the Custodian indicating the amount of the fees to be deducted from the Client's account[s]. The amount due is calculated by applying the applicable annual rate in in the table above to the total assets under management with RightPath at the end of each quarter. Each billing will be for a single quarter, paid in arrears. Clients will receive independent statements from the Custodian no less frequently than quarterly. It is the responsibility of the Client to verify the accuracy of these fees as listed on the Custodian's brokerage statement as the Custodian does not assume this responsibility.

Clients may also elect to pay their fees directly. In such cases, no invoice will be sent the Custodian of the Client. The invoice will be sent to the Client for payment.

<u>Managed Accounts Programs</u> - Clients participating in a managed accounts program will be billed in accordance to the investment advisory agreement with the respective Program Sponsor. The Program Sponsor will add RightPath's investment advisory fee and deduct the overall fee from the Client's account[s]. In situations where a Client is referred to an unaffiliated investment advisor, the investment advisor will collect its fee and compensate RightPath out of its fee. Details are described in Item 14 below.

<u>Hourly-Based Fee</u> – Clients paying by an hourly fee will be monthly, or upon completion of the work agreed to by contract. Hourly fees are documented during the project work and the Client will receive an invoice for the fee. RightPath may bill up to 50% of the fee in advance of commencing any project work.

<u>Flat Fees</u> – Once the flat-fee for a Client is determined, RightPath may bill up to 50% of the fee in advance of commencing any project work. The balance of the fee is due upon completion of the work agreed to by contract.

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C. Other Fees and Expenses

Clients may incur certain fees or charges imposed by third parties, other than RightPath, in connection with investment made on behalf of the Client's account[s]. The Client is responsible for all custody and securities execution fees charged by the Custodian. The investment advisory fee charged by RightPath is separate and distinct from these custody and execution fees. In addition, all fees paid to RightPath for investment management services are separate and distinct from the expenses charged by mutual funds and exchange-traded funds ("ETFs") to their shareholders. These fees and expenses are described in each fund's prospectus. These fees and expenses will generally be used to pay management fees for the funds, other fund expenses, account administration (e.g., custody, brokerage and account reporting), and a possible distribution fee. A Client may be able to invest in certain investments, without the services of RightPath, but would not receive access to Advisor and Institutional shares classes. The Client also would not receive the services provided by RightPath which are designed, among other things, to assist the Client in determining which products or services are most appropriate to each Client's financial condition and objectives. Accordingly, the Client should review both the fees charged by the fund[s] and the fees charged by RightPath to fully understand the total fees to be paid.

D. Advance Payment of Fees and Termination

<u>Advance Fees</u> – RightPath Clients pay investment management fees in arrears. Financial planning and consulting fees may be partially collected in advance of the engagement.

<u>Termination</u> – Either party may terminate an agreement, at any time, by providing advance written notice to the other party. The Client shall be responsible for fees up to and including the effective date of termination. If applicable, RightPath will refund any unearned, prepaid fees. The Client's investment management agreement with RightPath is non-transferable without Client's prior consent.

Clients may terminate the investment management agreement without penalty (full refund or no fees due) within five (5) business days of signing the Agreement if the RightPath Form ADV Part 2A – Disclosure Brochure was not delivered at least 48 hours prior to Client's execution of the Agreement.

E. Compensation for Sales of Securities

RightPath does not receive commissions or any compensation for transactions in any Client account. As a fee-only advisor, RightPath is paid only on the advice and investment management provided to Clients based on the assets under management in the Client's account[s].

Item 6 – Performance-Based Fees

RightPath does not charge performance-based fees for its investment advisory services. The fees charged by RightPath are as described in Item 5 – Fees and Compensation above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client.

RightPath does not manage any proprietary investment funds or limited partnerships (for example, a mutual fund or a hedge fund) and has no financial incentive to recommend any particular investment options for its Clients.

Item 7 – Types of Clients

RightPath provides modular and integrated financial planning; wealth management and investment advisory services to individual and family clients, as well as trusts, endowments, qualified retirement plan sponsors, and business entities. The relative percentage each Client type currently represents in available on RightPath's Form ADV Part 1. The actual mix of types of Clients changes over time based upon market conditions, business plans and other factors. RightPath does not specialize in, or actively seek, any given Client type. RightPath is committed to providing services to qualified investors, regardless of legal or corporate status.

RightPath provides customized services to meet the unique needs of each Client. Additional details are contained in Item 4 – Advisory Services.

Item 8 - Methods of Analysis, Investment Strategies and Risk of Loss

Introduction

RightPath provides its Clients with a structured investment strategy that is:

- Driven by the Client's own stated long-term financial goals and risk profile, as reflected in his or her customized Investment Policy Statement ("IPS").
- Designed according to academic research and evidence-based planning; applying a strategic asset allocation for maximizing expected returns in accordance with Client's risk tolerance.
- Implemented using no-load (no commissions, no 12b-1 fees) mutual funds and other investment products that are structured and priced according to the same research and evidence.
- Managed to foster disciplined, long-term investing, including periodic rebalancing to remain in adherence with the Client's IPS.

Clients also receive the benefit of a developed investment philosophy and strategy, research and due diligence, account monitoring, and personal financial planning recommendations.

Methods of Analyses and Investment Strategies, Generally

RightPath's investment approach is firmly rooted in the belief that each Client's portfolio should reflect:

- His or her own personal financial goals, so it is appropriate to individual needs.
- His or her personal tolerance for market risk, so the Client takes on no more nor less risk and commensurate expected reward than is deemed tolerable and prudent.
- The academic evidence that markets are fairly efficient (although not always rational) and that investors' long-term, gross returns are determined principally by strategic asset allocation decisions, as further discussed below.

Applying this belief, we begin by seeking to discover as much as possible about each Client, including his or her financial situation, estate planning, tax planning, risk management planning, short-term and long-term financial goals and objectives, perceived risk tolerance, and any other unusual circumstances we are made aware of that may factor into an individualized, prudent strategy. To gain these insights, we rely upon the information supplied by the Client and his or her other professional advisors.

This information becomes the basis for a **strategic asset allocation** plan that we believe will best meet the Client's stated long-term personal financial goals.

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Significant academic research based on historical data (and our own analysis) demonstrates that strategic asset allocation explains the majority of the expected long-term variation among investor portfolios' gross returns. In other words, it appears that it's not nearly as critical which particular stocks, bonds or other securities are chosen for a portfolio, as much as which "slices" of asset classes are strongly or weakly represented. The evidence further shows that using several different asset classes as part of a Client's portfolio can also reduce overall, longterm portfolio volatility (i.e., the standard deviation of the portfolio returns).

Thus, by focusing on strategic asset allocation as key, we seek to maximize returns that are available to capture while minimizing the risk involved in seeking to capture them.

To implement strategic asset allocation, we diversify a Client's assets among various asset classes and then among individual investments, following the Client's IPS. Specifically, we seek to build portfolios that capture an appropriate mix of more-risky and less-risky asset classes including, but not necessarily limited to:

- Stocks (equities) versus bonds (fixed income)
- Small company (small-cap) versus large company (large-cap) stocks
- Less credit-worthy (value) versus more stable (growth) stocks
- Global (international and emerging market) versus domestic stocks
- Additional, academically defined asset classes such as real estate and commodities

Our selection among these asset classes (and others as may be deemed appropriate) is supported by research into global asset classes by such academics as Professor Eugene Fama, Sr. of the University of Chicago Booth Graduate School of Business and the Center for Research in Security Prices, Professor Kenneth French of Dartmouth College, and many other academics and researchers. The investment advice that RightPath provides is based upon long-term investment strategies that incorporate the principles of Modern Portfolio Theory.

A Client's specific IPS and recommended overall portfolio weightings among asset classes also are based upon each Client's individual goals, time horizon and perceived risk tolerance. RightPath considers both the portion of the Client's assets we are managing, as well as unmanaged assets such as those held in 401(k) or other accounts.

We do not generally employ tactical asset allocation strategies — i.e., we do not attempt to move in and out of particular asset classes or markets according to market forecasts. Again backed by considerable academic evidence that the vast majority of a portfolio's variation in gross returns is determined by its long-term adherence to a structured asset allocation, we do not expect to gain after-cost value by attempting to shift allocations according to short-term forecasts.

Methods of Analysis; Sources of Information

As described above, we generally avoid engaging in specific security selection or tactical trading that requires up-to-the-minute or highly time-consuming (and costly) security analysis. We do, however, remain engaged in security analysis as it applies to our strategic asset allocation investment strategy.

In that context, our security analysis is based upon a number of factors including those derived from commercially available software technology; securities rating services; general economic, market and financial

information; due diligence reviews; and specific investment analyses that Clients may request. Our main sources of information include commercially available investment information and evaluation services, financial newspapers and journals, and academic white papers and periodicals. We also use prospectuses, statements of additional information, other issuer-prepared information, and data aggregation services (Morningstar Advisor, etc.), and we attend various investment and financial planning conferences.

We also consider research provided to us by consultants, including financial economists affiliated with Dimensional Funds Advisors (DFA) and other firms. DFA provides historical market analysis, risk/return analysis, and continuing education services. Various computer software programs from DFA and from other third parties may also be used to better model the historical and/or expected returns of designed portfolios.

Types of Investments

RightPath's investment recommendations are selected in accordance with our focus on building low-cost globally diversified, strategically asset allocated portfolios that reflect Clients' individual goals and risk tolerance. As such, each Client typically receives an investment portfolio that consists mainly of no-load stock and bond mutual funds and ETFs.

We generally recommend the passively managed stock mutual funds offered by Dimensional Funds Advisors (DFA). DFA mutual funds offer broad diversification and most are structured for low turnover, so as to significantly lessen the often-substantial transaction costs incurred by mutual funds and ETFs as they trade securities within the fund. Consequently, the DFA stock mutual funds' total fees and costs are believed to be generally lower than the total fees and expenses incurred by most other stock mutual funds (including many ETFs and index funds) when comparing funds in the same asset class(es).

Some investment portfolios may also include individual fixed income investments (bonds, CDs, etc.) and/or bond funds (primarily from DFA and Vanguard).

Client portfolios may also include some individual equity securities, but these are generally part of Clients' investment holdings prior to becoming a RightPath Client. Publicly traded real estate investment trusts (REITs) and commodities index or passive mutual funds or ETFs may be recommended for certain Clients who wish to include real estate or commodities in their asset allocation strategy.

Insurance products such as annuities and various types of life insurance products may also be evaluated by RightPath or outside consultants. Our evaluation of such products typically includes assessing the annuity contract and its riders; investment alternatives within the annuity; and fees and costs, including any surrender fees that may be imposed by the insurance company. Upon evaluation, we may recommend that Clients invest in low-cost, no-load (no commission) variable or fixed deferred or immediate annuities when appropriate to the Client's circumstances and tax situation. Most often, this occurs when a Client possesses an existing high-cost variable annuity, and a rollover rather than a redemption may be in the Client's best interests for tax planning purposes, but may also serve to lower total fees and costs and/or provide improved investment choices. At other times, Clients may be advised to retain an existing annuity, previously purchased, or undertake partial or full surrenders (and/or tax-free exchanges) of the same.

New Clients' existing investments are evaluated in light of their desired Investment Policy Statement (IPS) objectives. We work with new Clients to develop a plan to transition from their existing portfolio to the desired portfolio. Investment advice may be offered on any investments held by a Client at the start of our advisory relationship. Each Client's portfolio holdings and strategic asset allocation are then monitored periodically,

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taking into account the Client's cash flow needs. We offer periodic review meetings with Clients to assess their investment assets under management, determine whether changes in their personal circumstances may warrant portfolio adjustments, and touch on other personal financial planning issues as they may arise.

Risk of Loss, Generally

It is important to note that investing in securities involves a risk of loss that Clients should be prepared to bear. RightPath's investment recommendations seek to limit risk through broad global diversification in equities (through broadly diversified stock mutual funds and/or separate account management programs) and investment in high-quality fixed income securities or diversified bond funds. However, our investment methodology will still subject the Client to declines in the value of their portfolios, which can at times be dramatic and lengthy, particularly for Clients who are aggressively seeking increased expected returns by accepting increased levels of market risks.

Based on historical evidence, we believe a high probability exists in most market environments of a long-term (15-year or greater) outperformance of small-cap and value stocks, relative to large-cap and growth stocks, based upon investor perception that small-cap and value stocks are riskier, and thus are expected to yield increased reward. Hence, the stock (equities) portion of a Client's portfolio may be "tilted" toward small-cap and value stocks. Accordingly, the normally greater expected returns of the equity portion of the portfolio will in turn often permit us to reduce a Client's overall allocation to equities (stocks, stock mutual funds), and increase the allocation to fixed income investments. RightPath believes this is a highly prudent way to temper the shorter-term volatility of the stock market, especially for Clients who derive cash flow from their portfolios (such as those in retirement).

Given the long-term nature of the expected equity premium (i.e., the additional expected return for investing in the overall stock market, relative to less "risky" U.S. Treasury bills), and the long-term nature of the expected value and small-cap effects, RightPath's investment philosophy is best suited for investors who desire a buy, hold and rebalance strategy for a substantial portion of their assets. RightPath's stock mutual fund (or separate account manager) strategies are usually appropriate for Clients who have an investment time horizon of at least ten years, and preferably even longer.

Even then, investing is inherently uncertain as to future returns. We evaluate both macroeconomic and microeconomic risks, so we can weigh risks and returns and compute expected returns of various asset classes (for use in financial planning decision-making). But we do not generally engage in market-timing or tactical activities (i.e., moving in and out of markets or asset classes based on market forecasts).

We instead rely on our confidence that the equity, value and small-cap return premiums are likely to occur in the future, over long periods of time. However, there can be no assurance that these effects will occur over any given time period. While RightPath seeks to reduce Clients' exposure to non-compensated risks, other risks (including but not limited to the risk of a general stock market decline) may be necessary to enable the Client to expect to achieve his or her longer-term financial goals and objectives.

In short, we conduct a great deal of due diligence regarding realistic expectations about market risks and rewards, and we focus on aligning Clients' portfolios with the risk necessary to achieve their individual goals, but we cannot guarantee any particular outcome.

Risk of Loss, Certain Higher-Risk Securities

RightPath may employ certain securities that possess higher levels of volatility as individual asset classes within a portfolio. Examples include, but are not limited to, U.S. small-cap value and mid-cap value stock mutual funds, U.S. small-cap and micro-cap mutual funds, and similar pooled investment vehicles inside variable annuities. We may employ these securities as part of an overall strategic asset allocation for a Client. When we do, it's because we possess a reasonable belief that the risk-return relationship for these securities will likely benefit the investor over the long term, given his or her stated financial goals.

RightPath does not generally recommend purchasing or holding individual common stocks, but Clients may wish to retain or purchase such holdings. For example, a Client might be emotionally tied to a stock, or may face substantial taxable capital gains that preclude selling it. When individual common stocks are held in a Client's investment portfolio, the Client should be aware that he or she is being exposed to "specific-company risk."

While all Certificates of Deposit (CDs) purchased for RightPath's Clients are FDIC-insured, pricing can vary for certain of these CDs, because they trade in the secondary market. Accordingly, due to price declines and/or trade costs, these CDs could lose value if redeemed prior to maturity. When CDs are recommended to Clients, it is our intent that Clients hold the CDs to maturity.

Cash Balances in Client Accounts

Cash in Clients' investment accounts is typically swept into the bank or money market mutual fund accounts of the institution where the assets are being held in custody (TD AMERITRADE INSTITUTIONAL). RightPath initially and periodically discusses upcoming cash flow needs with each Client, and seeks to plan accordingly to meet those needs. While it is not our practice to encourage Clients to maintain a large amount of cash in their accounts, we can undertake this at the request of the Client.

Should the Client desire a "cash reserve account," we will help him or her establish a separate, non-managed account, which we do not monitor thereafter. We then seek to review with the Client, during periodic conferences, whether any funds are needed to restore cash reserves. RightPath excludes separate accounts established for cash reserve purposes in the calculation of our assets under management, and thus our Client fee calculations.

Additionally, we may maintain modest cash amounts to facilitate our periodic fee billings. This may have the effect of slightly reducing the portfolio's returns in periods when overall positive returns occur in the portfolio in excess of the interest rate paid on cash or cash equivalent deposits.

Item 9 – Disciplinary Information

RightPath and its owner value the trust you place in us. As we advise all Clients, we encourage you to perform the requisite due diligence on any advisor or service provider in which you partner. Background information is available on the Investment Adviser Public Disclosure website at <u>http://adviserinfo.sec.gov</u> by searching with our firm name or our CRD# 129508. **There are no legal, regulatory or disciplinary events involving RightPath or its owner.**

Item 10 - Other Financial Activities and Affiliations

RightPath does not have any affiliations with other financial service firms. All relationships are for contracted services only, and no affiliation is created by way of these various service agreements.

For certain investment disciplines or Client needs, RightPath may recommend to Clients that all or a portion of their portfolio be implemented by utilizing one or more unaffiliated money managers participating in a managed accounts program where various investment managers and strategies may be accessed (the "Program Sponsor"). In such instances, RightPath will enter into a tri-party agreement where the advisory roles are split between the Program Sponsor, the unaffiliated money manager[s] and RightPath. This arrangement does not create an affiliation between the parties.

Item 11 - Code of Ethics, Participation in Client Transactions and Personal Trading

A. Code of Ethics

RightPath has implemented a Code of Ethics that defines our fiduciary commitment to each Client. The Code of Ethics was developed to provide general ethical guidelines and specific instructions regarding our duties to you, our Client. RightPath and its personnel owe a duty of loyalty, fairness and good faith towards each Client. It is the obligation of RightPath's Supervised Person to adhere not only to the specific provisions of the Code but also to the general principles that guide the Code. The Code of Ethics covers a range of topics that may include; general ethical principles, reporting personal securities trading, exceptions to reporting securities trading, reportable securities, initial public offerings and private placements, reporting ethical violations, distribution of the Code of Ethics, review and enforcement processes, amendments to Form ADV and supervisory procedures.

RightPath has written its Code of Ethics to meet and exceed regulatory standards. To request a copy of our Code of Ethics, please contact us at (970) 668-5525.

B. Personal Trading and Conflicts of Interest

RightPath allows its Supervised Person to purchase or sell the same securities that may be recommended to and purchased on behalf of Clients. Owning the same securities, we recommend (purchase or sell) to you presents a potential conflict of interest that, as fiduciaries, we must disclose to you and mitigate through policies and procedures. As noted above, we have adopted a Code of Ethics, which addresses insider trading (material non-public information controls) and personal securities reporting procedures.

We have also adopted written policies and procedures to detect the misuse of material, non-public information. We may have an interest or position in certain securities, which may also be recommended to you. At no time, will RightPath or its Supervised Person transact in any security to the detriment of any Client.

RightPath is a "<u>Fee-Only</u>" advisor, who, in all circumstances, is **compensated solely by the Client**, with neither the advisor nor any related party receiving compensation that is contingent on the purchase or sale of any financial product. RightPath does not engage in any transactions where it has a financial interest, including, but not limited to commissionable securities transactions, buying securities from or selling securities to its Clients.

Some services and non-direct monetary or other forms of compensation are offered and provided to RightPath as a result of its relationships with Custodian[s] and/or providers of mutual fund products. For example, RightPath's investment advisors and employees may be invited to attend educational conferences and/or food

and entertainment events sponsored by such brokerage firms or Custodians or mutual fund companies. Other services may also be provided; such as research presentations, use of software, and marketing materials.

RightPath believes that the services and benefits actually provided to it by brokerage firms (Custodians) and mutual fund providers do not materially affect the investment management recommendations made to Clients of RightPath. RightPath is under no obligation to recommend the mutual funds or other products or services of sponsors of such benefits. RightPath recommends funds or products only when RightPath believes they best suit the Client's objectives.

Although RightPath believes that its business methodologies, ethics rules, and adopted policies are appropriate to eliminate, or at least minimize, potential material conflicts of interest, and to manage appropriate any material conflicts of interest that may remain, Clients should be aware that no set of rules can possibly anticipate or relieve all potential material conflicts of interest.

Item 12 – Brokerage Practices

A. Recommendation of Custodian[s]

RightPath does not have discretionary authority to select the broker-dealer/custodian for custody and execution services. The Client will engage the broker-dealer/custodian (herein the "Custodian") to safeguard Client assets and authorize RightPath to direct trades to the Custodian as agreed in the investment management agreement. Further, RightPath does not have the discretionary authority negotiate commissions on behalf of our Clients on a trade-by-trade basis.

Where RightPath does not exercise discretion over the selection of the Custodian, it may recommend the Custodian to Clients for custody and execution services. Clients are not obligated to use the Custodian recommended by RightPath and will not incur any extra fee or cost associated with using a brokerdealer/custodian not recommended by RightPath. RightPath may recommend the Custodian based on criteria such as, but not limited to, reasonableness of commissions charged to the Client, services made available to the Client, the reputation of the Custodian and/or the location of the Custodian's offices. RightPath does not receive research services, other products, or compensation as a result of recommending a particular brokerdealer/custodian that may result in the Client paying higher commissions than those obtainable through other brokers or custodians. RightPath typically recommends that Clients establish their accounts at TD Ameritrade Institutional, a division of TD Ameritrade Inc., member FINRA/SIPC/NFA ("TD Ameritrade "). Please see Item 14.

1. Soft Dollars - Soft dollars are revenue programs offered by broker-dealers/custodians whereby an advisor enters into an agreement to place security trades with the broker-dealer/custodian in exchange for research and other services. RightPath does not participate in soft dollar programs sponsored or offered by any brokerdealer/custodian.

2. Brokerage Referrals - RightPath does not receive any compensation from TDAmeritrade or any other entity in connection with the recommendation for establishing an account.

3. Directed Brokerage - All Clients are serviced on a "directed brokerage basis", where RightPath and/or its parent, RightPath will place trades within the established account[s] at the Custodian designated by the Client. Further all Client accounts are traded within their respective brokerage account[s]. The Advisor will not engage in any principal transactions (i.e., trade of any security from or to the Advisor's own account) or cross

transactions with other Client accounts (i.e., purchase of a security into one Client account from another Client's account[s]). In selecting the Custodian, RightPath will not be obligated to select competitive bids on securities transactions and does not have an obligation to seek the lowest available transaction costs. These costs are determined by the Custodian.

B. Aggregating and Allocating Trades

The primary objective in placing orders for the purchase and sale of securities for Client accounts is to obtain the most favorable net results taking into account such factors as 1) price, 2) size of order, 3) difficulty of execution, 4) confidentiality and 5) skill required of the Custodian. RightPath will execute its transactions through the Custodian as directed by the Client.

RightPath may aggregate orders in a block trade or trades when securities are purchased or sold through the Custodian for multiple (discretionary) accounts. If a block trade cannot be executed in full at the same price or time, the securities actually purchased or sold by the close of each business day must be allocated in a manner that is consistent with the initial pre-allocation or other written statement. This must be done in a way that does not consistently advantage or disadvantage particular Client accounts.

However, RightPath has generally chosen to not aggregate the trades of its Clients. This is due to the fact that all trade decisions are reviewed for near-term and long-term advisability and tax efficiency, which requires individual analysis of most trading decisions. This individual analysis of trades does not lend itself to computer software programs or manual entry processes, which would aggregate trades. As a result, RightPath's Clients do not receive the benefits of reduced transaction fees such aggregation of trades could provide to our Clients, generally. However, RightPath's Clients may receive benefits from enhanced tax-efficient portfolio management, which clients of other investment advisors may not be receiving.

Item 13 - Review of Accounts

A. Frequency of Reviews

Investments in Client accounts are monitored on an ongoing basis by RightPath for adherence to investment strategy and Client Objective. Investment management and supervision over the securities contained in the Client's portfolio are performed in an ongoing basis by RightPath and/or the Independent Manager[s], as applicable.

B. Causes for Reviews

In addition to the investment monitoring noted in Item 13.A., each Client account shall be reviewed at least annually. Reviews may be conducted more or less frequently at the Client's request. Accounts may be reviewed as a result of major changes in economic conditions, known changes in the Client's financial situation, and/or large deposits or withdrawals in the Client's account[s]. The Client is encouraged to notify RightPath if changes occur in his/her personal financial situation that might adversely affect his/her investment plan.

Additional reviews may be triggered by material market, economic or political events. Significant deposits or withdrawals may trigger an account review.

C. Review Reports

The Client will receive brokerage statements no less than quarterly from the Custodian. These brokerage statements are sent directly from the Custodian to the Client. The Client may also establish electronic access to the Custodian's website so that the Client may view these reports and their account activity. Client brokerage statements will include all positions, transactions and fees relating to the Client's account[s].

Item 14 - Client Referrals and Other Compensation

A. Compensation Received by RightPath

RightPath is a <u>Fee-Only</u> advisor, who, in all circumstances, is compensated solely by the Client. RightPath does not receive commissions or other compensation from product sponsors, broker dealers or any un-related third party. RightPath may refer Clients to various third parties to provide certain financial services necessary to meet the goals of its Clients. Likewise, RightPath may receive referrals of new Clients from a third-party.

Participation in Institutional Advisor Platform

The Advisor participates in the institutional advisor program (the "Program") offered by TD Ameritrade. TD Ameritrade offers to independent investment advisors services, which include custody of securities, trade execution, clearance and settlement of transactions. The Advisor receives some benefits from TD Ameritrade through its participation in the Program.

As disclosed above, the Advisor participates in TD Ameritrade's Program and the Advisor may recommend TD Ameritrade to Clients for custody and brokerage services. There is no direct link between the Advisor's participation in the program and the investment advice it gives to its Clients, although the Advisor receives economic benefits through its participation in the program that are typically not available to TD Ameritrade retail investors. These benefits include the following products and services (provided without cost or at a discount): receipt of duplicate Client statements and confirmations; research related products and tools; consulting services; access to a trading desk serving the Advisor participants; access to block trading (which provides the ability to aggregate securities transactions for execution and then allocate the appropriate shares to Client accounts); the ability to have advisory fees deducted directly from Client accounts; access to an electronic communications network for Client order entry and account information; access to mutual funds with no transaction fees and to certain institutional money managers; and discounts on compliance, marketing, research, technology, and practice management products or services provided to the Advisor by third party vendors. TD Ameritrade may also have paid for business consulting and professional services received by the Advisor's related persons. Some of the products and services made available by TD Ameritrade through the program may benefit the Advisor but may not benefit its Client accounts. These products or services may assist the Advisor in managing and administering Client accounts, including accounts not maintained at TD Ameritrade. Other services made available by TD Ameritrade are intended to help the Advisor manage and further develop its business enterprise. The benefits received by the Advisor or its personnel through participation in the program do not depend on the amount of brokerage transactions directed to TD Ameritrade. As part of its fiduciary duties to clients, Advisor endeavors at all times to put the interests of its clients first. Clients should be aware, however, that the receipt of economic benefits by the Advisor or its related persons in and of itself creates a conflict of interest and may indirectly influence the Advisor's choice of TD Ameritrade for custody and brokerage services.

B. Client Referrals from Solicitors

RightPath does not presently pay any solicitors to refer business to RightPath. RightPath may refer Clients to various third parties to provide certain services necessary to meet financial goals. Likewise, RightPath may receive a Client referral from a third-party. In either case, no compensation is given or received. All referrals are a professional courtesy and in the interest of the Client.

Item 15 - Custody

RightPath does not accept or maintain custody of any Client accounts, except for the authorized deduction of the Advisor's fees. All Clients must place their assets with a "qualified custodian". Clients are required to engage the Custodian to retain their funds and securities and direct RightPath to utilize the Custodian for the Client's security transactions. For more information, custodians and brokerage practices, see Item 12 - Brokerage Practices.

Prior to permitting direct debit of fees each Client provides written authorization through the investment advisory agreement permitting fees be made direct from the Custodian. Each time a fee is deducted, RightPath will send the Client and the Custodian a bill showing the amount of the fee and the methodology used to derive the fee. The Custodian sends every Client an account statement not less than quarterly showing all account activity, including the amounts disbursed from the account to RightPath.

Item 16 - Investment Discretion

RightPath may have discretion over the selection and amount of securities to be bought or sold in Client accounts without obtaining prior consent or approval from the Client. However, these purchases or sales may be subject to specified investment objectives, guidelines, or limitations previously set forth by the Client and agreed to by RightPath. Discretionary authority will only be authorized upon full disclosure to the Client. The granting of such authority will be evidenced by the Client's execution of an investment management agreement containing all applicable limitations to such authority. All discretionary trades made by RightPath will be in accordance with each Client's investment objectives and goals. Whether accounts are managed on discretionary or non-discretionary basis is disclosed and agreed in each individual investment management agreement.

Item 17 - Voting Client Securities

RightPath does not accept proxy-voting responsibility for any Client. Therefore, although RightPath may provide investment advisory services relative to Client investment assets, RightPath Clients maintain exclusive responsibility for: (1) directing the manner in which proxies solicited by issuers of securities beneficially owned by the Client shall be voted, and (2) making all elections relative to any mergers, acquisitions, tender offers, bankruptcy proceedings or other type events pertaining to the Client's investment assets. RightPath and/or the Client shall correspondingly instruct the Custodian of the assets to forward to the Client copies of all proxies and shareholder communications relating to the Client's investment assets.

Item 18 – Financial Information

Neither RightPath, nor its management has any adverse financial situations that would reasonably impair the ability of RightPath to meet all obligations to its Clients. Neither RightPath, nor any of its advisory persons, has been subject to a bankruptcy or financial compromise. RightPath is not required to deliver a balance sheet along with this brochure as the firm <u>does not</u> collect advance fees for services to be performed <u>six months</u> or more in advance. RightPath charges fees for only the immediate quarter for which it has provided services. Please see Item 5 - Fees and Compensation for additional information.

Item 19 – Requirements for State-Registered Advisers

A. Educational Background and Business Experience of Principal Officer

The President of RightPath is Steven R. Smith. Information regarding the formal education and background of Mr. Smith is included in Item 2 of Part 2B below.

B. Other Business Activities of Principal Officer

Mr. Smith dedicates the majority of his business time serving the needs of advisory Clients. Mr. Smith serves all investment advisory and administrative functions within RightPath. On occasion, Mr. Smith may serve as a fiduciary to non-profit organization. This activity takes up a minimum of Mr. Smith's time.

C. Performance Fee Calculations

RightPath does not charge performance-based fees for its investment advisory services. The fees charged by RightPath are as described in "Item 5 – Fees and Compensation" above and <u>are not</u> based upon the capital appreciation of the funds or securities held by any Client.

D. Disciplinary Information

There are no legal, civil or disciplinary events to disclose regarding RightPath or Mr. Smith. Neither RightPath nor Mr. Smith has ever been involved in any regulatory, civil or criminal action. There have been no client complaints, lawsuits, arbitration claims or administrative proceedings against RightPath or Mr. Smith.

Securities laws require an advisor to disclose any instances where the advisor or its advisory persons have been found liable in a legal, regulatory, civil or arbitration matter that alleges violation of securities and other statutes; fraud; false statements or omissions; theft, embezzlement or wrongful taking of property; bribery, forgery, counterfeiting, or extortion; and/or dishonest, unfair or unethical practices. *As previously noted, there are no legal, civil or disciplinary events to disclose regarding RightPath or Mr. Smith.*

E. Material Relationships with Issuers of Securities

Neither RightPath nor Mr. Smith has any relationships or arrangements with issuers of securities.



Form ADV Part 2B – Individual Disclosure Brochure

for

Steven Ronald Smith, JD, CFP® President

Effective: March 2, 2017

This Form ADV2B ("Brochure Supplement") provides information about the background and qualifications of Steven Ronald Smith (CRD# **4400154**) in addition to the information contained in the RightPath Investments & Financial Planning, Inc. ("RightPath") Disclosure Brochure. If you have not received a copy of this Disclosure Brochure or if you any questions about the contents of the RightPath Disclosure Brochure or this Brochure Supplement, please contact us at (970) 668-5525.

Additional information about Steven Ronald Smith is available on the SEC's Investment Adviser Public Disclosure website at <u>www.adviserinfo.sec.gov</u> by searching with his full name or his CRD# 4400154.

Item 2 – Educational Background and Business Experience

STEVEN RONALD SMITH, JD, CFP®

Born: 1956

Education:

Franklin & Marshall College BA, Economics, 1978

University of Maine, School of Law Juris Doctor, 1981

Certified Financial Planner™ ("CFP®") Certified Financial Planner Board of Standards, Inc.

Business Background:

President and Chief Compliance Officer RightPath Investment & Financial Planning, Inc.	2004 to Present
Registered and Advisory Representative Lara Shull & May, Ltd.	2001 to 2004
President Colorado Cotton Mill, Inc.	1991 to 1998
Lawyer Portland, ME	1981 to 1991

Professional Designation:

<u>Certified Financial Planner Designation</u> – The Certified Financial Planner[™] ("CFP[®]") is a professional certification granted in the United States by Certified Financial Planner Board of Standards, Inc. ("CFP Board"). The CFP[®] certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP[®] certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with clients. Currently, more than 62,000 individuals have obtained CFP[®] certification in the United States.

To attain the right to use the CFP[®] marks, an individual must satisfactorily fulfill the following requirements:

• *Education* - Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board's studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor's Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board's financial planning subject

areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;

- *Examination* Pass the comprehensive CFP® Certification Examination. The examination, administered in 10 hours over a two-day period, includes case studies and client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real world circumstances;
- *Experience* Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- *Ethics* Agree to be bound by CFP Board's Standards of Professional Conduct, a set of documents outlining the ethical and practice standards for CFP[®] professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- *Continuing Education* Complete 30 hours of continuing education hours every two years, including two hours on the Code of Ethics and other parts of the Standards of Professional Conduct, to maintain competence and keep up with developments in the financial planning field; and
- *Ethics* Renew an agreement to be bound by the Standards of Professional Conduct. The Standards prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their clients.

CFP[®] professionals who fail to comply with the above standards and requirements may be subject to CFP Board's enforcement process, which could result in suspension or permanent revocation of their CFP[®] certification.

Item 3 – Disciplinary Information

RightPath and its advisory personnel value the trust you place in us. As we advise all clients, we encourage you to perform the requisite due diligence on anyone providing services to you.

There are no legal or disciplinary events to disclose regarding Steven Ronald Smith.

However, we do encourage you to independently view the background of Jamie Sean Smith on the Investment Adviser Public Disclosure website at <u>http://adviserinfo.sec.gov</u> by searching with his full name or his Individual CRD# 4400154.

Item 4 – Other Business Activities

Mr. Smith dedicates the majority of his business time serving the needs of advisory Clients. Mr. Smith serves all investment advisory and administrative functions within RightPath. On occasion, Mr. Smith may serve as a fiduciary to non-profit organization. This activity takes up a minimum of Mr. Smith's time.

Item 5 - Additional Compensation

Mr. Smith is compensated solely by RightPath for the services provided to Clients. Mr. Smith does not receive any additional compensation or economic benefit from any unaffiliated person, company or organization in connection with the services provided to Clients of RightPath.

Item 6 – Supervision

Mr. Smith serves as the sole investment advisory representative of RightPath, as well as supervising all operational and administrative functions. Certain operational and administrative functions are outsourced to responsible third parties. Mr. Smith's full contact information is included on the cover of this Brochure Supplement.

RightPath has implemented a Code of Ethics and internal compliance that guide fiduciary obligations to Clients of RightPath. Further, RightPath is subject to regulatory oversight by various agencies. As a registered entity, RightPath is subject to examinations by regulators, which may be announced or unannounced. RightPath is required to periodically update the information provided to these agencies and to provide various reports regarding firm business and assets.

Item 7 - Requirements for State Registered Advisors

Mr. Smith does not have any additional information to disclose.

Privacy Policy

Effective: March 2, 2017

Our Commitment to You

RightPath Investment & Financial Planning, Inc. ("RightPath") is committed to safeguarding the use of your personal information that we have as your Investment Advisor. RightPath (referred to as "we", "our" and "us" throughout this notice) protects the security and confidentiality of the personal information we have and make efforts to ensure that such information is used for proper business purposes in connection with the management or servicing of your account. Our relationship with you is our most important asset. We understand that you have entrusted us with your private information, and we do everything we can to maintain that trust.

We do not sell your non-public personal information to anyone. Nor does RightPath provide such information to others except for discrete and proper business purposes in connection with the servicing and management of your account as discussed below.

Details of our approach to privacy and how your personal non-public information is collected and used are set forth in this privacy policy.

The Information We Collect About You

You typically provide personal information when you complete the paperwork required to become our Client. This information may include your:

- Name and address
- E-mail address
- Phone number
- Social security or taxpayer identification number
- Assets
- Income
- Account balance
- Investment activity
- Accounts at other institutions

In addition, we may collect non-public information about you from the following sources:

- Information we receive on Brokerage Agreements, Managed Account Agreements and other Subscription and Account Opening Documents;
- Information we receive in the course of establishing a customer relationship including, but not limited to, applications, forms, and questionnaires;
- Information about your transactions with us or others

Information About You That RightPath Shares

RightPath works to provide products and services that benefit our customers. We may share non-public personal information with non-affiliated third parties (such as brokers and custodians) as necessary for us to provide agreed services and products to you consistent with applicable law. We may also disclose non-public personal information to other financial institutions with whom we have joint business arrangements for proper business purposes in connection with the management or servicing of your account. In addition, your non-public personal information may also be disclosed to you, persons we believe to be your authorized agent or representative, regulators in order to satisfy RightPath's regulatory obligations, and is otherwise required or permitted by law.

Lastly, we may disclose your non-public personal information to companies we hire to help administrate our business. Companies we hire to provide services of this kind are not allowed to use your personal information for their own purposes and are contractually obligated to maintain strict confidentiality. We limit their use of your personal information to the performance of the specific service we have requested. To repeat, we do not sell your non-public personal information to anyone.

Information About Former Clients

RightPath does not disclose, and does not intend to disclose, non-public personal information to non-affiliated third parties with respect to persons who are no longer our clients.

Confidentiality and Security

Our employees are advised about the firm's need to respect the confidentiality of our customers' non-public personal information. Additionally, we maintain physical, procedural and electronic safeguards in an effort to protect the information from access by unauthorized parties.

We'll Keep You Informed

We will send you notice of our privacy policy annually for as long as you maintain an ongoing relationship with us. Periodically we may revise our privacy policy, and will provide you with a revised policy if the changes materially alter the previous privacy policy. We will not, however, revise our privacy policy to permit the sharing of non-public personal information other than as described in this notice unless we first notify you and provide you with an opportunity to prevent the information sharing. You may obtain a copy of our current privacy policy by contacting us at (970) 668-5525.